

Client Services Director (HR087)

As Client Services Director you will provides leadership and direction to multiple Account and/or Business Development teams.

- Ensures new and/or existing business is planned, won and delivered to forecasted levels.
- Shapes strategic and operational elements of business.
- Sets goals for a group of existing accounts and new business areas.
- Ensures that account and business development teams are meeting objectives – in financial and delivery terms.
- Overviews account activity with support from the Account Director to ensure account is meeting company objectives.
- Identifies, directs and leads new-new business activities.
- Acts as business team leader for a section of the overall business and reports performance to Managing Director as required.
- Contributes to company initiatives to improve business performance.
- Manages and develops line reports (mentor as required).

For more information about careers, please contact:

Kathy Owen

Office Manager

Email: kathy.owen@prime-medica.com

The Prime Medical Group

Mere House, Brook Street, Knutsford
Cheshire, WA16 8GP UK

Tel: +44 (0) 1565 752100

Fax: +44 (0) 1565 752121

www.prime-medica.com