PRIMEMEDICA
Medical Communications

Account Director (HR086)

As Account Director you will provide clients with a high-quality service through effective direction of account team and secure new business for the company from existing accounts.

- Responsibility for overall account performance, financial performance and growth.
- Provides account direction – strategic consultancy and marketing insight.
- Interfaces directly with client with responsibility for overall relationship, strategic overview, service quality, issues management.
- Overall account team leadership and motivation.
- Resource planning in co-ordination with other departments.
- Maximises business from existing accounts.
- Contributes to company initiatives to improve business performance.
- Manages and develops line reports (mentor as required).

For more information about careers, please contact:
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